

## 1 What is the Main Thing for the Quarter or Year?

### Method (How to)

- 1) If there is a crisis, then it's obvious
- 2) Open mind to ideas: SSK; Opportunities; Threats;  
Skills / habits to develop; Destination Postcard; ...
- 3) Now down to Top 3 (Vote)
- 4) Debate, choose, agree on the Main Thing



### Top Ideas

1	
2	
3	
4	
5	

### Our Main Thing

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### Impact To Our Company

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## 2 Design our Critical Number

### Method (How to)

- 1) Result KPI?
- 2) Leading indicator that causes result? Q5 method



### Begin With the End in Mind - Desired Outcome?

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### Result KPI

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### Leading Indicator KPI that Causes the Result

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## 3 RedYellowGreen it!

### Key Performance Indicator (KPI)

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### RYG

SG
G
Y
R

### RYG Success Criteria

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## 4 Top 3 Priorities to Achieve our Critical Number

1		Who:	When:
2		Who:	When:
3		Who:	When: